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Clarification 1 to ITT 1.2

Kongens Lyngby, 10 Apr 2017

To: All Potential Tenderers

Subject: Clarification No. 1 to Swarm DISC ITT 1.2

To whom it may concern.

Swarm DISC has received the following questions related to SD-ITT-1.2:

Question 1 – Proposal template:

"1) section 1 states ... and neither technical, implementation, nor management proposals (sections 2,3,4) should exceed 10-12 pages each

Does this mean all mentioned chapters together or each of the mentioned chapter shall not exceed 10-12 pages?"

Clarification:

Swarm DISC encourage proposals that are short, precise and to the point. The intention of this *guiding note* in the proposal template is to indicate that <u>each chapter</u> should not exceed 10-12 pages.

Please consult the Special Conditions of Tender section 4.1.1 for the specific requirement on the total size of a full proposal.

Question 2 – Proposal template:

"2.3 Design reference.

Would it be possible to give a closer description of what is meant by 'Design references'?

Clarification:

The intention with the proposed headline 2.3 'Design Reference' in the proposal template, is to *invite* the Tenderer to provide clear references to scientific publications or implementations of similar products, that may help justify the maturity of the proposed product concept(s) and / or the suitability for addressing the objectives of the Statement of Work.

Tenderers may omit this section, if such justification is considered covered elsewhere in their proposal.

Swarm Data, Innovation and Science Cluster



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Question 3 – Proposal template:

"2.5 Requirement compliance

Are the compliances with requirements provided in Annex 2 meant here, and if yes, is the proposer expected to fill the requirement compliance both, here and in Annex 2? If not, what are the requirements we should refer to in chapter 2.5?"

Clarification:

No.

Annex 2 to the Proposal Template contains the *Key Acceptance Factors* (KAF), for which a declaration of compliance is compulsory for the Tender to be evaluated. You only need to declare compliance with the KAF once.

Chapter '2.5 Requirements compliance' of the proposal template, is part of the Technical Proposal. It should list the technical requirements from Chapter 4 of the Statement of Work (deliverables TN-01, TN-02, ..., TN-05, SW-01, DL-01, DL-02, ..., DL-09), providing references to which section of the proposal describes how or to which degree the proposal is compliant with the content of these required deliverables.